

**Sample Comprehensive Grantee Survey**  
**Exploring Grantmaking Practices and Issues**  
*Respondents not required to identify their organization*

**Part 1 - Description of the Respondents and their Organizations**

What is your role with the organization?

In what zip code is your organization's principal place of operation?

What is your organization's total operating budget?

When did your organization begin operations?

What is your organization's primary focus/issue area?

What was the size and purpose of your most recent grant?

- Capital project
- Specific project or initiative
- General operating
- Other

How long have you had a relationship with the Foundation?

**Part 2 – Impact of Most Recent Grant**

Thinking about your most recent grant, please indicate the extent to which you agree with the following:

- The Foundation and our organization had an alignment of expectations regarding the grant and its impact.
- The time/effort our organization put into applying for the grant was appropriate, relative to the size of the grant.
- The type of grant (e.g. program, operating, capital, etc.) was appropriate.
- The length of the grant commitment was appropriate.
- The size of the grant was appropriate.

What was the overall effect of this most recent grant?  
Please select one:

- The grant enabled us to maintain an existing program or initiative.
- Enabled us to launch/create a new program or new initiative.
- Expanded our organization's overall capacity.
- Enabled us to expand an existing program or initiative and its work.
- The grant had minimal impact.

In your opinion, how well do you believe the Foundation understands (or has an appreciation for) the following:

- Your own organization's strategy and goals?
- The social, cultural or socioeconomic factors that affect the people you serve?
- The social, cultural or socioeconomic factors that affect your work?
- The local community or neighborhood in which you work?
- The field in which you work?

How aware do you believe the Foundation is of the specific challenges that your organization is currently facing?

Do you believe the grant application process is enhanced by a site visit from a representative of the Foundation? (Check all that apply)

- A site visit is a useful component and would enhance the application process.
- We have had a site visit and found it to be a valuable experience.
- We had a site visit, but we did not find it a helpful part of the application process.
- Site visits are not necessary given the size of the grant we receive from the Foundation.

- Site visits are not necessary, we'd prefer to have ongoing contact with the Foundation.

Think now about the quality of your relationship with the Foundation, especially as it relates to this most recent grant. Please indicate how strongly you agree with the following statements:

- The information provided to us by the Foundation was clear and consistent.
- The Foundation clearly communicated its own goals and strategy.
- The Foundation's staff was responsive.
- We felt comfortable to approach the Foundation if there was a problem.
- The Foundation treated us/our organization fairly.

Did you consider modifying the content of your grant application to make it into something that the Foundation would want to fund?

**Part 3 - Assessment of various grant process components**

- Overall communication regarding the grant application process, deadlines, instructions, or requirements
- Frequency of contact with the Foundation
- Maintaining/updating the organization's online profile and contact information
- The online LOI Form
- The online grant Application Form
- Including the Follow Up Grant Report as part of the application process
- General comments regarding the grant application process:
- Suggestions for improving the grant application process

**Part 4 – Broader Impact of the Foundation's Grants**

Please rate the Foundation's impact on the following:

- On your field/issue?
- On the [statewide] region?
- On the local community?
- On your organization?

Have you seen other results or consequences of the Foundation's grantmaking? Feel free to share them.

To what extent do you feel that the Foundation's impact has changed or shifted over the past 3-5 years?

- The Foundation is primarily operating as it always has.
- The Foundation has kept up with some of the changes in the community, but not all.,
- The Foundation has kept up with changes in the community and the evolution of its nonprofit partners.
- Don't have enough perspective to answer.

Can you share one thing that the Foundation does really well?

From your perspective, what is one word (or a very short phrase) that best describes the Foundation?

Do you recall receiving or seeing the Foundation's Recent Grant Report "Community Impact?"

- What were your reactions? Your impressions?

**Part 5 – Looking to the Future**

Over the next few years, what do you believe will be the top 3-4 issues that the community and the state will face?

What keeps you up at night? What are the top 1 or 2 challenges that your nonprofit currently faces?

If you had one piece of advice to give to the Foundation (about grantmaking or anything else) what would it be?

What issues or topics do you believe would benefit from greater attention and support from grantmakers such as the Foundation?

Lastly, do you have any other thoughts or comments which you'd like to share?

**For additional information, contact:**

Marshall H. Ginn  
 Capital Philanthropy  
[capitalphilanthropy@gmail.com](mailto:capitalphilanthropy@gmail.com) or 202-213-3200  
[www.capitalphilanthropy.com](http://www.capitalphilanthropy.com)